

# CASH VALUE LIFE INSURANCE



This is a supplemental illustration that must be accompanied by the full product illustration. Refer to the illustration ledger of guaranteed values within the full product illustration for the policy's guaranteed elements and important information.

This presentation is hypothetical and is not intended to predict future performance. It must be accompanied by the insurers' complete compliance illustration designed to this presentation.

This document does not serve as legal or tax advice. Consult your personal financial advisor for guidance.

1st Annual Payment: \$200,000
2nd Annual Payment: \$200,000
3rd Annual Payment: \$200,000

POLICY RATE: 5.97%

# *Sample Female Age 32* \$3,520,000

Infinite banking is a concept involves using a specially designed permanent life insurance policy as a financial tool to build wealth and create a source of tax-free income. The idea is to leverage the cash value of the policy to invest in other assets, while still maintaining access to the cash value for emergencies or other needs.

### **ATTACHMENTS**

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TOTAL PREMIUMS PAID: \$600,000

NUMBER OF ANNUAL LOANS TAKEN: 00 TOTAL LOANS ILLUSTRATED: \$0.00

CASH VALUE AGE 55: \$2,234,645	DEATH BENEFIT: \$3,520,000	DB IRR: 7.99%
CASH VALUE AGE 65: \$4,504,424	DEATH BENEFIT: \$5,405,309	DB IRR: 6.88%
CASH VALUE AGE 75: \$9,079,764	DEATH BENEFIT: \$9,533,752	DB IRR: 6.64%
CASH VALUE AGE 85: \$18,260,343	DEATH BENEFIT: \$19,173,360	DB IRR: 6.75%

#2

TOTAL PREMIUMS PAID: \$600,000

ANNUAL LOANS TAKEN: Years 1-3 TOTAL LOANS AVAILABLE: \$511,669 (85.28%)

CASH VALUE AGE 55: \$1,448,979	DEATH BENEFIT: \$2,635,103	DB IRR:	9.81%
CASH VALUE AGE 65: \$3,293,246	DEATH BENEFIT: \$4,252,676	DB IRR:	8.32%
CASH VALUE AGE 75: \$7,242,213	DEATH BENEFIT: \$7,726,809	DB IRR:	7.82%
CASH VALUE AGE 85: \$15,536,465	DEATH BENEFIT: \$16,512,802	DB IRR:	7.83%

Note: THE #2 PRESENTATION DOES NOT CONTEMPLATE LOAN REPAYMENT AND IS USED FOR LIQUIDITY STRESS TESTING. LOAN REPAYMENTS ARE EXPECTED, BUT NOT REQUIRED.

# INFINITE BANKING LIQUIDITY ANALYSIS (years 1-3)

De	Policy ath Benefit	F	Annual Premium	Number of Payments		Total Premiums
\$	1,756,000 2,634,000	\$ \$	100,000 150,000	3	\$ \$	300,000 450,000
\$	3,520,000	\$	200,000	3	\$	600,000
\$ \$	4,389,000 5,267,000	\$ \$	250,000 300,000	3 3	\$ \$	750,000 900,000
\$	6,144,000	\$	350,000	3	\$	1,050,000
<u>\$</u>	3,520,000	\$	200,000	3	\$	600,000

	Ш	lustrated	Ratio to Total		Cash	Α	dditional		Available
		Loans	Premiums Paid		Value		Loan Available		Liquidity
Year1 Short-term liquidity	\$	102,372	17.06%	\$	14,310	\$	12,879	\$	115,251
Year2 Short-term liquidity	\$	102,372	17.06%	\$	116,476	\$	104,828	\$	207,200
Year3 Short-term liquidity	\$	102,372	17.06%	\$	227,281	\$	204,553	\$	306,925
	\$	307,116	51.19%						

	Agg	regated	Illus	trated	Loan	To	otal Loan	Available Loan
	Pre	emiums	Lo	oans	Ratio	Α	vailable	Ratio
Year 1: \$	<b>5</b>	200,000	\$ 5	102,372	51.19%	\$	116,682	58.34%
Year 2: \$	5	400,000	\$ 5	204,744	51.19%	\$	309,572	77.39%
Year 3: \$	<b>5</b>	600,000	\$ 5	307,116	51.19%	\$	511,669	85.28%

# ATTACHMENT #1

#### **Builder Plus IUL3**

A Universal Life Insurance Policy Basic Illustration

# **Internal Rate of Return**

The Internal Rate of Return (IRR) is based on Non-Guaranteed Assumed Values. The Surrender Value IRR is the annual interest rate that each year's cumulative premiums would have to earn in order to accumulate to the Surrender Value shown at the end of the applicable year. The Death Benefit IRR is the annual interest rate that each year's cumulative premiums would have to earn in order to accumulate to the Death Benefit shown at the end of the applicable year. For details of these terms see the Key Terms and Definitions section later in the illustration.

End of Year	Beg/End of Yr Age	Annualized Premium Outlay	Net Cash Surrender	Surrender Value IRR	Death Benefit	Death Benefit IRR
1	32/33	200,000.00	118,866	(40.57)%	3,714,546	1,757.27 %
2	33/34	200,000.00	329,607	(12.23)%	3,921,503	295.62 %
3	34/35	200,000.00	553,129	(4.01)%	4,141,241	134.35 %
4	35/36	0.00	592,626	(0.41)%	3,520,000	74.41 %
5	36/37	0.00	633,831	1.38 %	3,520,000	53.32 %
6	37/38	0.00	676,863	2.44 %	3,520,000	41.34 %
7	38/39	0.00	721,848	3.12 %	3,520,000	33.67 %
8	39/40	0.00	769,251	3.61 %	3,520,000	28.38 %
9	40/41	0.00	819,554	3.97 %	3,520,000	24.50 %
10	41/42	0.00	872,292	4.24 %	3,520,000	21.55 %
11	42/43	0.00	944,707	4.64 %	3,520,000	19.23 %
12	43/44	0.00	1,006,254	4.81 %	3,520,000	17.36 %
13	44/45	0.00	1,072,386	4.95 %	3,520,000	15.82 %
14	45/46	0.00	1,143,152	5.08 %	3,520,000	14.53 %
15	46/47	0.00	1,219,483	5.19 %	3,520,000	13.43 %
16	47/48	0.00	1,300,950	5.29 %	3,520,000	12.49 %
17	48/49	0.00	1,388,505	5.38 %	3,520,000	11.67 %
18	49/50	0.00	1,482,349	5.46 %	3,520,000	10.95 %
19	50/51	0.00	1,582,973	5.53 %	3,520,000	10.31 %
20	51/52	0.00	1,690,908	5.60 %	3,520,000	9.74 %
21	52/53	0.00	1,812,709	5.68 %	3,520,000	9.24 %
22	53/54	0.00	1,943,480	5.75 %	3,520,000	8.78 %
23	54/55	0.00	2,083,928	5.82 %	3,520,000	8.36 %
24	55/56	0.00	2,234,645	5.88 %	3,520,000	7.99 %

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## **Builder Plus IUL3**

A Universal Life Insurance Policy Basic Illustration

End of Year	Beg/End of Yr Age	Annualized Premium Outlay	Net Cash Surrender	Surrender Value IRR	Death Benefit	Death Benefit IRR
25	56/57	0.00	2,396,631	5.94 %	3,520,000	7.64 %
26	57/58	0.00	2,570,510	5.99 %	3,650,124	7.48 %
27	58/59	0.00	2,757,281	6.04 %	3,805,048	7.36 %
28	59/60	0.00	2,957,735	6.08 %	3,963,364	7.24 %
29	60/61	0.00	3,172,608	6.12 %	4,124,391	7.12 %
30	61/62	0.00	3,402,913	6.16 %	4,355,729	7.07 %
31	62/63	0.00	3,649,912	6.20 %	4,598,889	7.02 %
32	63/64	0.00	3,914,969	6.23 %	4,854,562	6.97 %
33	64/65	0.00	4,199,349	6.27 %	5,123,206	6.93 %
34	65/66	0.00	4,504,424	6.30 %	5,405,309	6.88 %
35	66/67	0.00	4,831,313	6.32 %	5,749,262	6.87 %
36	67/68	0.00	5,181,824	6.35 %	6,114,553	6.85 %
37	68/69	0.00	5,557,393	6.38 %	6,502,150	6.84 %
38	69/70	0.00	5,959,876	6.40 %	6,913,456	6.83 %
39	70/71	0.00	6,391,593	6.42 %	7,350,332	6.81 %
40	71/72	0.00	6,854,940	6.44 %	7,746,082	6.78 %
41	72/73	0.00	7,352,429	6.46 %	8,161,196	6.74 %
42	73/74	0.00	7,887,008	6.48 %	8,596,838	6.71 %
43	74/75	0.00	8,461,613	6.50 %	9,053,926	6.67 %
44	75/76	0.00	9,079,764	6.52 %	9,533,752	6.64 %
45	76/77	0.00	9,742,383	6.54 %	10,229,502	6.66 %
46	77/78	0.00	10,452,558	6.55 %	10,975,186	6.67 %
47	78/79	0.00	11,213,519	6.57 %	11,774,195	6.68 %
48	79/80	0.00	12,028,758	6.58 %	12,630,196	6.70 %
49	80/81	0.00	12,901,779	6.60 %	13,546,868	6.71 %
50	81/82	0.00	13,835,724	6.61 %	14,527,510	6.72 %
51	82/83	0.00	14,834,580	6.62 %	15,576,309	6.73 %
52	83/84	0.00	15,902,218	6.64 %	16,697,328	6.74 %
53	84/85	0.00	17,042,558	6.65 %	17,894,686	6.75 %
54	85/86	0.00	18,260,343	6.65 %	19,173,360	6.75 %
55	86/87	0.00	19,559,426	6.66 %	20,537,397	6.76 %

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## **Builder Plus IUL3**

A Universal Life Insurance Policy Basic Illustration

	Beg/End of	Annualized				
End of Year	Yr Age	Premium Outlay	Net Cash Surrender	Surrender Value IRR	Death Benefit	Death Benefit IRR
56	87/88	0.00	20,943,069	6.67 %	21,990,222	6.77 %
57	88/89	0.00	22,415,434	6.68 %	23,536,206	6.77 %
58	89/90	0.00	23,981,382	6.68 %	25,180,451	6.77 %
59	90/91	0.00	25,644,125	6.69 %	26,926,332	6.78 %
60	91/92	0.00	27,431,374	6.69 %	28,528,629	6.76 %
61	92/93	0.00	29,356,812	6.70 %	30,237,516	6.75 %
62	93/94	0.00	31,440,046	6.70 %	32,068,847	6.74 %
63	94/95	0.00	33,706,480	6.71 %	34,043,545	6.73 %
64	95/96	0.00	36,193,600	6.72 %	36,193,600	6.72 %
65	96/97	0.00	38,864,248	6.73 %	38,864,248	6.73 %
66	97/98	0.00	41,731,965	6.74 %	41,731,965	6.74 %
67	98/99	0.00	44,811,295	6.75 %	44,811,295	6.75 %
68	99/100	0.00	48,117,852	6.76 %	48,117,852	6.76 %
69	100/101	0.00	51,668,404	6.77 %	51,668,404	6.77 %
70	101/102	0.00	55,480,955	6.78 %	55,480,955	6.78 %
71	102/103	0.00	59,574,839	6.79 %	59,574,839	6.79 %
72	103/104	0.00	63,970,815	6.80 %	63,970,815	6.80 %
73	104/105	0.00	68,691,174	6.80 %	68,691,174	6.80 %
74	105/106	0.00	73,759,855	6.81 %	73,759,855	6.81 %
75	106/107	0.00	79,202,559	6.82 %	79,202,559	6.82 %
76	107/108	0.00	85,046,887	6.83 %	85,046,887	6.83 %
77	108/109	0.00	91,322,474	6.83 %	91,322,474	6.83 %
78	109/110	0.00	98,061,144	6.84 %	98,061,144	6.84 %
79	110/111	0.00	105,297,068	6.85 %	105,297,068	6.85 %
80	111/112	0.00	113,066,940	6.86 %	113,066,940	6.86 %
81	112/113	0.00	121,410,158	6.86 %	121,410,158	6.86 %
82	113/114	0.00	130,369,033	6.87 %	130,369,033	6.87 %
83	114/115	0.00	139,988,993	6.87 %	139,988,993	6.87 %
84	115/116	0.00	150,318,821	6.88 %	150,318,821	6.88 %
85	116/117	0.00	161,410,898	6.89 %	161,410,898	6.89 %
86	117/118	0.00	173,321,473	6.89 %	173,321,473	6.89 %

# **ATTACHMENT #2**

Non-Guaranteed Assumed



# **Projected Policy Values**

Non-guaranteed benefits and values are not guaranteed and are subject to change and may be more or less favorable than shown. This illustration assumes premiums are paid on the Annual due date. Values and benefits are as of the end of the policy year and will vary depending upon the amount and timing of the premium payments. The assumed payments on which the illustrated benefits and values are based shall be identified as Premium Outlay.

Guaranteed

This illustration is based on the following Initial Premium Allocations: Fidelity Multifactor Yield Index<sup>5M</sup> 5% ER Annual Pt-to-Pt 100%;

# INTEREST AND COST SCENARIOS Non-Guaranteed Alternate

Death Bene	th Benefit: \$3,5 efit Option: 2-I ual Premium: \$	ncreasing		Maximum Charges Minimum Account Value: 2.0%						Current Charges Index Credits: 5.97%**		
End of Year	Beg/End of Yr Age	Annualized Modal Premium	Dist. Amount Type	Account Value	Net Cash Surrender Value	Death Benefit	Account Value	Net Cash Surrender Value	Death Benefit	Account Value	Net Cash Surrender Value	Death Benefit
1	32/33	200,000.00	102,372 PFL	178,505	0	3,591,749	189,988	9,184	3,604,864	195,114	14,310	3,609,990
2	33/34	200,000.00	102,372 PFL	359,708	65,759	3,657,655	388,174	100,774	3,692,670	403,876	116,476	3,708,372
3	34/35	200,000.00	102,372 PFL	543,315	128,630	3,716,742	594,504	194,989	3,783,101	626,796	227,281	3,815,393
4 ##	35/36	0.00	0	543,212	108,370	3,145,702	612,500	203,983	3,172,027	662,866	254,349	3,172,027
5	36/37	0.00	0	543,109	85,891	3,115,758	631,043	212,695	3,154,628	701,100	282,753	3,154,628
6	37/38	0.00	0	543,036	61,047	3,083,419	650,169	221,121	3,136,360	741,658	312,610	3,136,360
7	38/39	0.00	0	543,023	33,676	3,048,493	669,918	229,256	3,117,178	784,708	344,046	3,117,178
8	39/40	0.00	0	543,465	3,965	3,010,772	690,670	237,435	3,097,037	830,760	377,525	3,097,037
9	40/41	0.00	0	0	0	0	712,815	246,000	3,075,889	880,340	413,525	3,075,889
10	41/42	0.00	0	0	0	0	735,742	254,289	3,053,684	933,044	451,592	3,053,684
		600,000.00	307,116									
11	42/43	0.00	0	0	0	0	762,568	272,936	3,030,368	994,099	504,467	3,030,368
12	43/44	0.00	0	0	0	0	790,734	276,620	3,005,886	1,059,723	545,610	3,005,886
13	44/45	0.00	0	0	0	0	820,305	280,486	2,980,181	1,130,259	590,440	2,980,181
14	45/46	0.00	0	0	0	0	851,027	284,217	2,953,190	1,205,787	638,977	2,953,190
15	46/47	0.00	0	0	0	0	883,608	288,458	2,924,850	1,287,253	692,103	2,924,850
16	47/48	0.00	0	0	0	0	917,182	292,274	2,895,093	1,374,279	749,371	2,895,093
17	48/49	0.00	0	0	0	0	952,443	296,290	2,863,847	1,467,835	811,683	2,863,847
18	49/50	0.00	0	0	0	0	989,168	300,208	2,831,040	1,568,166	879,206	2,831,040
19	50/51	0.00	0	0	0	0	1,027,439	304,031	2,796,592	1,675,803	952,395	2,796,592
20	51/52	0.00	0	0	0	0	1,067,346	307,768	2,760,422	1,791,320	1,031,742	2,760,422
		600,000.00	307,116									

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## **Builder Plus IUL3**

A Universal Life Insurance Policy Basic Illustration

INTEREST AND COST SCENARIOS

	Guaranteed	Non-Guaranteed Alternate	Non-Guaranteed Assumed
Initial Death Benefit: \$3,520,000	Maximum Charges	Current Charges	Current Charges
Death Benefit Option: 2-Increasing Initial Annual Premium: \$200,000.00	Minimum Account Value: 2.0%	Index Credits: 3.00%**	Index Credits: 5.97%**
Beg/End Annualized	Net Cash	Net Cash	Net Cash

	Death Benefit Option: 2-Increasing Initial Annual Premium: \$200,000.00			Minimum Account Value: 2.0%			Index	Credits: 3.00%**		Index Credits: 5.97%**			
End of Year	Beg/End of Yr Age	Annualized Modal Premium	Dist. Amount Type	Account Value	Net Cash Surrender Value	Death Benefit	Account Value	Net Cash Surrender Value	Death Benefit	Account Value	Net Cash Surrender Value	Death Benefit	
21	52/53	0.00	0	0	0	0	1,114,918	317,361	2,722,443	1,921,359	1,123,802	2,722,443	
22	53/54	0.00	0	0	0	0	1,164,595	327,161	2,682,566	2,061,035	1,223,601	2,682,566	
23	54/55	0.00	0	0	0	0	1,216,498	337,192	2,640,694	2,211,112	1,331,806	2,640,694	
24	55/56	0.00	0	0	0	0	1,270,474	347,203	2,596,729	2,372,250	1,448,979	2,635,103	
25	56/57	0.00	0	0	0	0	1,326,928	357,494	2,550,566	2,545,508	1,576,074	2,747,008	
26	57/58	0.00	0	0	0	0	1,385,473	367,567	2,502,094	2,731,408	1,713,502	2,860,693	
27	58/59	0.00	0	0	0	0	1,446,261	377,460	2,451,199	2,930,772	1,861,971	2,975,664	
28	59/60	0.00	0	0	0	0	1,509,704	387,463	2,397,760	3,144,775	2,022,535	3,091,758	
29	60/61	0.00	0	0	0	0	1,575,246	396,894	2,341,648	3,374,215	2,195,863	3,208,128	
30	61/62	0.00	0	0	0	0	1,643,313	406,044	2,282,731	3,620,181	2,382,911	3,396,562	
		600,000.00	307,116										
31	62/63	0.00	0	0	0	0	1,714,335	415,203	2,220,868	3,884,023	2,584,891	3,594,738	
32	63/64	0.00	0	0	0	0	1,788,742	424,654	2,155,912	4,167,211	2,803,122	3,803,254	
33	64/65	0.00	0	0	0	0	1,866,543	434,250	2,087,708	4,471,096	3,038,804	4,022,446	
34	65/66	0.00	0	0	0	0	1,947,777	443,870	2,016,093	4,797,152	3,293,246	4,252,676	
35	66/67	0.00	0	0	0	0	2,032,333	453,232	1,940,898	5,146,581	3,567,480	4,545,330	
36	67/68	0.00	0	0	0	0	2,120,880	462,824	1,861,944	5,521,327	3,863,270	4,857,109	
37	68/69	0.00	0	0	0	0	2,213,218	472,259	1,779,041	5,922,924	4,181,966	5,188,862	
38	69/70	0.00	0	0	0	0	2,309,718	481,712	1,691,994	6,353,373	4,525,367	5,541,907	
39	70/71	0.00	0	0	0	0	2,411,224	491,818	1,600,594	6,815,154	4,895,748	5,918,021	
40	71/72	0.00	0	0	0	0	2,517,582	502,206	1,504,625	7,310,851	5,295,475	6,245,887	
		600,000.00	307,116										
41	72/73	0.00	0	0	0	0	2,629,162	513,018	1,403,856	7,843,150	5,727,007	6,589,753	
42	73/74	0.00	0	0	0	0	2,746,624	524,674	1,298,050	8,415,216	6,193,266	6,950,636	
43	74/75	0.00	0	0	0	0	2,870,268	537,221	1,186,953	9,030,210	6,697,163	7,329,278	
44	75/76	0.00	0	0	0	0	3,000,802	551,104	1,070,301	9,691,912	7,242,213	7,726,809	
45	76/77	0.00	0	0	0	0	3,138,875	566,692	947,817	10,401,314	7,829,131	8,349,196	
46	77/78	0.00	0	0	0	0	3,285,351	584,560	819,209	11,161,727	8,460,936	9,019,023	
47	78/79	0.00	0	0	0	0	3,441,219	605,389	777,450	11,976,621	9,140,791	9,739,622	
48	79/80	0.00	0	0	0	0	3,605,750	628,129	808,417	12,849,749	9,872,128	10,514,615	
49	80/81	0.00	0	0	0	0	3,777,739	651,238	840,125	13,784,884	10,658,383	11,347,627	

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## **Builder Plus IUL3**

A Universal Life Insurance Policy Basic Illustration

INTEREST AND COST SCENARIOS

							INTEREST	AND COST SCENA	RIOS				
				G	uaranteed		Non-Gu	aranteed Alternat	te	Non-Guaranteed Assumed			
Initial Dea	th Benefit: \$3,5	20,000		Maxi	mum Charges		Cı	ırrent Charges		Current Charges			
	nefit Option: 2-I	o .		Minimum /	Account Value: 2.0	%	Index	Credits: 3.00%**		Inde	Credits: 5.97%**		
Initial Anr	ual Premium: \$	200,000.00											
	Beg/End	Annualized			Net Cash			Net Cash			Net Cash		
End of	of Yr	Modal	Dist.	Account	Surrender	Death	Account	Surrender	Death	Account	Surrender	Death	
Year	Age	Premium	Amount Type	Value	Value	Benefit	Value	Value	Benefit	Value	Value	Benefit	
50	81/82	0.00	0	0	0	0	3,957,254	674,429	872,292	14,785,391	11,502,566	12,241,836	
		600,000.00	307,116										
51	82/83	0.00	0	0	0	0	4,144,567	697,602	904,831	15,855,564	12,408,599	13,201,377	
52	83/84	0.00	0	0	0	0	4,339,864	720,551	937,545	16,999,557	13,380,244	14,230,223	
53	84/85	0.00	0	0	0	0	4,543,286	743,009	970,173	18,221,599	14,421,322	15,332,402	
54	85/86	0.00	0	0	0	0	4,755,148	764,859	1,002,616	19,526,755	15,536,465	16,512,802	
55	86/87	0.00	0	0	0	0	4,975,463	785,660	1,034,433	20,919,191	16,729,388	17,775,347	
56	87/88	0.00	0	0	0	0	5,204,051	804,759	1,064,961	22,402,430	18,003,138	19,123,260	
57	88/89	0.00	0	0	0	0	5,440,949	821,694	1,093,741	23,980,924	19,361,669	20,560,715	
58	89/90	0.00	0	0	0	0	5,686,314	836,098	1,120,413	25,659,898	20,809,681	22,092,675	
59	90/91	0.00	0	0	0	0	5,939,862	847,136	1,144,129	27,442,798	22,350,072	23,722,212	
60	91/92	0.00	0_	0	0	0	6,207,029	859,668	1,107,949	29,359,411	24,012,050	25,186,426	
		600,000.00	307,116										
61	92/93	0.00	0	0	0	0	6,489,484	874,757	1,069,442	31,424,433	25,809,706	26,752,439	
62	93/94	0.00	0	0	0	0	6,790,003	894,541	1,030,341	33,658,945	27,763,483	28,436,662	
63	94/95	0.00	0	0	0	0	7,112,287	922,054	993,177	36,090,228	29,899,994	30,260,897	
64	95/96	0.00	0	0	0	0	7,462,187	962,443	962,444	38,758,548	32,258,805	32,258,805	
65	96/97	0.00	0	0	0	0	7,829,331	1,004,603	1,004,603	41,624,017	34,799,289	34,799,289	
66	97/98	0.00	0	0	0	0	8,214,579	1,048,616	1,048,616	44,701,253	37,535,290	37,535,290	
67	98/99	0.00	0	0	0	0	8,618,817	1,094,558	1,094,558	48,005,836	40,481,577	40,481,577	
68	99/100	0.00	0	0	0	0	9,042,992	1,142,523	1,142,523	51,554,578	43,654,108	43,654,109	
69	100/101	0.00	0	0	0	0	9,488,087	1,192,597	1,192,596	55,365,472	47,069,981	47,069,981	
70	101/102	0.00	0	0	0	0	9,955,126	1,244,864	1,244,863	59,457,949	50,747,686	50,747,686	
	· —	600,000.00	307,116				, ,	, ,		, ,		, ,	
71	102/103	0.00	0	0	0	0	10,445,202	1,299,428	1,299,429	63,852,749	54,706,975	54,706,976	
72	103/104	0.00	0	0	0	0	10,959,454	1,356,395	1,356,395	68,572,179	58,969,120	58,969,120	
73	104/105	0.00	0	0	0	0	11,499,061	1,415,852	1,415,852	73,640,253	63,557,044	63,557,044	
74	105/106	0.00	0	0	0	0	12,065,294	1,477,927	1,477,927	79,082,745	68,495,379	68,495,378	
75	106/107	0.00	0	0	0	0	12,659,459	1,542,728	1,542,727	84,927,250	73,810,519	73,810,518	
76	107/108	0.00	0	0	0	0	13,282,930	1,610,365	1,610,365	91,203,542	79,530,977	79,530,977	
77	108/109	0.00	0	0	0	0	13,937,166	1,680,976	1,680,976	97,943,413	85,687,223	85,687,223	

This is an illustration only, not an offer, contract, or promise of future policy performance. Coverage is subject to the terms and conditions of the policy.

#### **Builder Plus IUL3**

A Universal Life Insurance Policy Basic Illustration

# **Internal Rate of Return**

The Internal Rate of Return (IRR) is based on Non-Guaranteed Assumed Values. The Surrender Value IRR is the annual interest rate that each year's cumulative premiums would have to earn in order to accumulate to the Surrender Value shown at the end of the applicable year. The Death Benefit IRR is the annual interest rate that each year's cumulative premiums would have to earn in order to accumulate to the Death Benefit shown at the end of the applicable year. For details of these terms see the Key Terms and Definitions section later in the illustration.

End of Year	Beg/End of Yr Age	Annualized Premium Outlay	Net Cash Surrender	Surrender Value IRR	Death Benefit	Death Benefit IRR
1	32/33	97,628.00	14,310	(60.95)%	3,609,990	2,099.37 %
2	33/34	97,628.00	116,476	(22.48)%	3,708,372	359.78 %
3	34/35	97,628.00	227,281	(9.74)%	3,815,393	167.17 %
4	35/36	0.00	254,349	(3.97)%	3,172,027	95.14 %
5	36/37	0.00	282,753	(0.78)%	3,154,628	68.77 %
6	37/38	0.00	312,610	1.20 %	3,136,360	53.56 %
7	38/39	0.00	344,046	2.52 %	3,117,178	43.73 %
8	39/40	0.00	377,525	3.45 %	3,097,037	36.88 %
9	40/41	0.00	413,525	4.15 %	3,075,889	31.84 %
10	41/42	0.00	451,592	4.67 %	3,053,684	27.98 %
11	42/43	0.00	504,467	5.32 %	3,030,368	24.92 %
12	43/44	0.00	545,610	5.57 %	3,005,886	22.45 %
13	44/45	0.00	590,440	5.78 %	2,980,181	20.40 %
14	45/46	0.00	638,977	5.96 %	2,953,190	18.68 %
15	46/47	0.00	692,103	6.12 %	2,924,850	17.21 %
16	47/48	0.00	749,371	6.26 %	2,895,093	15.94 %
17	48/49	0.00	811,683	6.38 %	2,863,847	14.83 %
18	49/50	0.00	879,206	6.49 %	2,831,040	13.85 %
19	50/51	0.00	952,395	6.59 %	2,796,592	12.98 %
20	51/52	0.00	1,031,742	6.68 %	2,760,422	12.20 %
21	52/53	0.00	1,123,802	6.79 %	2,722,443	11.50 %
22	53/54	0.00	1,223,601	6.88 %	2,682,566	10.86 %
23	54/55	0.00	1,331,806	6.97 %	2,640,694	10.27 %
24	55/56	0.00	1,448,979	7.05 %	2,635,103	9.81 %

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California



## **Builder Plus IUL3**

A Universal Life Insurance Policy Basic Illustration

	Beg/End of	Annualized				
End of Year	Yr Age	Premium Outlay	Net Cash Surrender	Surrender Value IRR	Death Benefit	Death Benefit IRR
25	56/57	0.00	1,576,074	7.12 %	2,747,008	9.57 %
26	57/58	0.00	1,713,502	7.18 %	2,860,693	9.35 %
27	58/59	0.00	1,861,971	7.23 %	2,975,664	9.15 %
28	59/60	0.00	2,022,535	7.28 %	3,091,758	8.95 %
29	60/61	0.00	2,195,863	7.33 %	3,208,128	8.77 %
30	61/62	0.00	2,382,911	7.37 %	3,396,562	8.67 %
31	62/63	0.00	2,584,891	7.41 %	3,594,738	8.57 %
32	63/64	0.00	2,803,122	7.44 %	3,803,254	8.48 %
33	64/65	0.00	3,038,804	7.47 %	4,022,446	8.40 %
34	65/66	0.00	3,293,246	7.49 %	4,252,676	8.32 %
35	66/67	0.00	3,567,480	7.52 %	4,545,330	8.28 %
36	67/68	0.00	3,863,270	7.54 %	4,857,109	8.24 %
37	68/69	0.00	4,181,966	7.56 %	5,188,862	8.20 %
38	69/70	0.00	4,525,367	7.58 %	5,541,907	8.16 %
39	70/71	0.00	4,895,748	7.59 %	5,918,021	8.12 %
40	71/72	0.00	5,295,475	7.61 %	6,245,887	8.06 %
41	72/73	0.00	5,727,007	7.62 %	6,589,753	7.99 %
42	73/74	0.00	6,193,266	7.63 %	6,950,636	7.93 %
43	74/75	0.00	6,697,163	7.65 %	7,329,278	7.87 %
44	75/76	0.00	7,242,213	7.66 %	7,726,809	7.82 %
45	76/77	0.00	7,829,131	7.67 %	8,349,196	7.82 %
46	77/78	0.00	8,460,936	7.68 %	9,019,023	7.83 %
47	78/79	0.00	9,140,791	7.68 %	9,739,622	7.83 %
48	79/80	0.00	9,872,128	7.69 %	10,514,615	7.83 %
49	80/81	0.00	10,658,383	7.70 %	11,347,627	7.84 %
50	81/82	0.00	11,502,566	7.70 %	12,241,836	7.84 %
51	82/83	0.00	12,408,599	7.70 %	13,201,377	7.84 %
52	83/84	0.00	13,380,244	7.71 %	14,230,223	7.84 %
53	84/85	0.00	14,421,322	7.71 %	15,332,402	7.83 %
54	85/86	0.00	15,536,465	7.71 %	16,512,802	7.83 %
55	86/87	0.00	16,729,388	7.71 %	17,775,347	7.83 %



## **Builder Plus IUL3**

A Universal Life Insurance Policy Basic Illustration

	Beg/End of	Annualized				
End of Year	Yr Age	Premium Outlay	Net Cash Surrender	Surrender Value IRR	Death Benefit	Death Benefit IRR
56	87/88	0.00	18,003,138	7.71 %	19,123,260	7.82 %
57	88/89	0.00	19,361,669	7.70 %	20,560,715	7.82 %
58	89/90	0.00	20,809,681	7.70 %	22,092,675	7.81 %
59	90/91	0.00	22,350,072	7.69 %	23,722,212	7.80 %
60	91/92	0.00	24,012,050	7.69 %	25,186,426	7.78 %
61	92/93	0.00	25,809,706	7.69 %	26,752,439	7.75 %
62	93/94	0.00	27,763,483	7.68 %	28,436,662	7.73 %
63	94/95	0.00	29,899,994	7.68 %	30,260,897	7.71 %
64	95/96	0.00	32,258,805	7.69 %	32,258,805	7.69 %
65	96/97	0.00	34,799,289	7.69 %	34,799,289	7.69 %
66	97/98	0.00	37,535,290	7.69 %	37,535,290	7.69 %
67	98/99	0.00	40,481,577	7.70 %	40,481,577	7.70 %
68	99/100	0.00	43,654,108	7.70 %	43,654,109	7.70 %
69	100/101	0.00	47,069,981	7.70 %	47,069,981	7.70 %
70	101/102	0.00	50,747,686	7.70 %	50,747,686	7.70 %
71	102/103	0.00	54,706,975	7.70 %	54,706,976	7.70 %
72	103/104	0.00	58,969,120	7.70 %	58,969,120	7.70 %
73	104/105	0.00	63,557,044	7.71 %	63,557,044	7.71 %
74	105/106	0.00	68,495,379	7.71 %	68,495,378	7.71 %
75	106/107	0.00	73,810,519	7.71 %	73,810,518	7.71 %
76	107/108	0.00	79,530,977	7.71 %	79,530,977	7.71 %
77	108/109	0.00	85,687,223	7.71 %	85,687,223	7.71 %
78	109/110	0.00	92,312,059	7.71 %	92,312,059	7.71 %
79	110/111	0.00	99,440,855	7.71 %	99,440,854	7.71 %
80	111/112	0.00	107,111,605	7.71 %	107,111,604	7.71 %
81	112/113	0.00	115,364,979	7.71 %	115,364,979	7.71 %
82	113/114	0.00	124,244,893	7.71 %	124,244,893	7.71 %
83	114/115	0.00	133,798,260	7.71 %	133,798,259	7.71 %
84	115/116	0.00	144,076,084	7.71 %	144,076,084	7.71 %
85	116/117	0.00	155,132,450	7.71 %	155,132,450	7.71 %
86	117/118	0.00	167,026,036	7.71 %	167,026,037	7.71 %